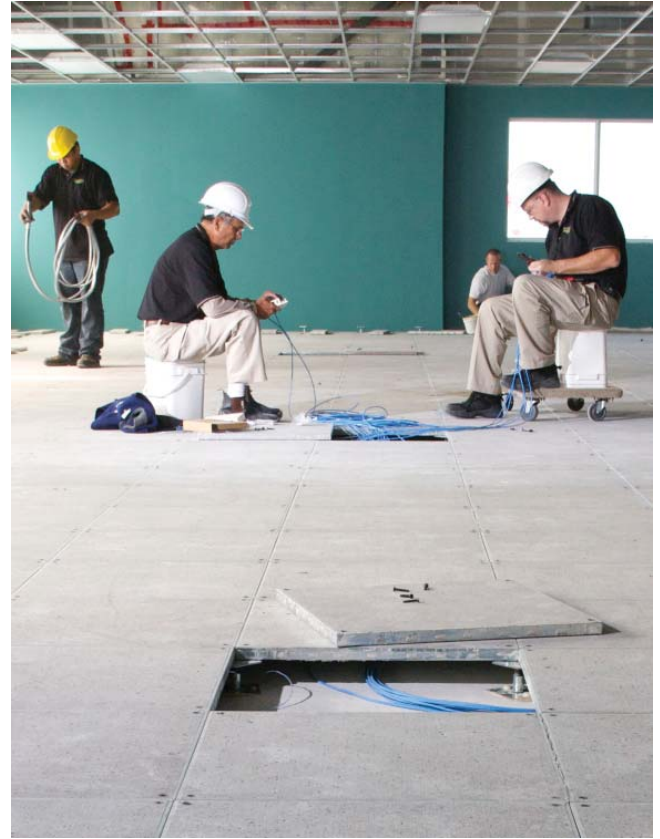


HD SUPPLY UTILITIES



HD Supply Utilities is North America's largest electric utilities distributor of products, solutions and technologies for the transmission and generation of electric power. As the primary sales, administrative and distribution office for their Canadian operations, HD Supply Utilities required a new location to facilitate growth.



Optimizing the project schedule was essential to completing this project in only 4 months. Haworth's TecCrete raised access floor system and LifeSPACE movable walls played a major role in ensuring this schedule was met. TecCrete allowed for the installation of modular voice, data and power cables to be installed under the floor in 40% of the time and for 75% of the overall cost of a ceiling installation.

To meet the cabling requirements, Brigholme's Structured Cabling division supplied and installed 80 Cat 5E cables and 12 port Zone boxes throughout this raised access floor environment. Brigholme also supplied and installed remote access to their previous building via a rooftop wireless connection allowing for their existing data to be accessed during their transition period.

HD Supply Utilities chose Voice over Internet Protocol (VoIP) for their communications. As a result of unforeseen delays in data circuits from local carriers an additional cabling drop per physical device location was required to be retrofitted throughout the office. The T1 network services were not completed on schedule which could have altered their occupancy date. This potentially time consuming and costly process was solved with relative ease given the flexibility of Haworth's TecCrete raised access flooring with Zone cable distribution.

"Before we even moved into our new office, we experienced the benefits of raised access floors. The data circuit snag could have caused quite a disruption to the project move in and could have increased our costs by tens of thousands of dollars. It's evident that Brigholme's experience in raised access floor cabling environments allowed them to react quickly, with minimal cost and without compromising the project schedule", said Douglas Sinclair, VP Finance & Operations, HD Supply Utilities.

HD Supply Utilities employees and management are very happy with the results. "We made every effort to include employees through the design process," says Sinclair. "The space lets us work so differently now. It enables us to collaborate. People immediately embraced it. Our culture hasn't changed – we're still focused on being one team, driving customer success and value creation. Now our Canadian headquarters is much more in line with our culture."